

# KENYA MEDICAL SUPPLIES AUTHORITY

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*All Correspondence should be addressed to Chief Executive Officer*

When replying please quote our ref:

REF: KEMSA/PROC/EOI 1/16-17

22<sup>nd</sup> February 2017

To all Bidders,

## CLARIFICATION NO. 1

Dear Sirs/Madam,

**RE: TENDER NO. KEMSA/EOI 01/2016-2017**  
**EXPRESSION OF INTEREST FOR PROVISION OF CONSULTANCY**  
**SERVICES FOR THE DESIGN AND SUPERVISION OF CONSTRUCTION OF**  
**KEMSA MODERN WAREHOUSE & OFFICES**

The following are queries raised by interested bidders and responses made as below:

**(1) Question:** Under Section 2 - Scope of the Assignment - General; the main activities listed include Investigations and Surveys yet in the list of consortium members listed in the EOI document, Geotechnical Engineers (for soil investigations) and Land Surveyors (for Topographical Surveys) are not listed as part of the team. Please clarify whether these two professions are required as part of the consortium or if the Client will engage them independently, meaning these two services (geotechnical investigations and topographical surveys) are not part of the scope of the Consortium's deliverables.

**Response:** The land surveyor will be engaged independently by KEMSA. The services of Geotechnical Engineers will fall under the services of civil/structural Engineers therefore it is not necessary to have the services separately in the EOI.

**(2) Question:** We would like to make an inquiry about the Sub-Consultants i.e. ME/EE, SE/CE & Landscape Architects to find out if it is possible to have a member in either of the three categories in more than one consortium. Would this lead to disqualification as the document does not mention it.

**Response:** Sub consultant firms i.e. Mechanical, Electrical, Civil/Structural Engineers, Landscape Architects and interior designers can be in more than one consortium on condition that they give exactly the same information in all

consortia. All firms forming the consortium MUST meet all the mandatory requirements.

**(3) Questions:**

- 1) What is the exact scope of services sought as this is not spelt out clearly.
- 2) Has a feasibility study been done?
- 3) A full project brief is lacking and needs to be availed and if not available consultants sought to conduct the feasibility study as well as detailed project brief.
- 4) Need the location of the site and has an EIA study been done?
- 5) What is the area of the site and provide map and advise road and utilities network available at the site.
- 6) Is it a manual or mechanised warehouse being built - or can this be determined by a feasibility study?
- 7) What are the products stored and volume per product category and is a cold storage facility (controlled temperature) also required? Has a needs assessment been carried out?
- 8) What is the built up area of offices required?
- 9) What is the area of parking required?
- 10) What is the approx. built up area of storage facility required?
- 11) Is the design to include parking, road , drainage, etc and also the complete infrastructure and equipment supplies and installation as that would be necessary for a turnkey project.
- 12) Is the design required to meet any standards?
- 13) Is it a single story building or multi storey building and how many employees are to be accommodated in each section?
- 14) What is the estimated budget for the facility and for the design and construction supervision allocated?
- 15) What technologies are to be included - eg materials handling equipment , energy conservation and environmental control, telecommunication and information technology, ancillary accommodation and loading bays, security ,fire protection and emergency response, construction standards etc.?
- 16) Does the contractor have to prepare tender documents for the construction and commissioning of the facility and evaluation of the bids etc? Who will do this?
- 17) We would like to suggest that you consider a design build turnkey project instead of the current assignment as that will give you the best deal and be for your benefit.
- 18) Is a topographic survey and geological survey of site been done and should it be part of the assignment?
- 19) Are cost estimates for the facility to be carried out?
- 20) It is not a requirement as per experience with other similar projects for international bidders to meet requirements under clauses 4/5 of technical

competency - please confirm exemption. Explain what is meant by the terms similar nature and similar magnitude under these clauses.

**Response:** International bidders are NOT exempt from providing proof of experience in projects of similar nature and magnitude.

Similar nature refers to projects that resemble what the client wants to construct (offices and warehouses) irrespective of size or cost. Similar magnitude refers to projects that are close to what the client wants to develop in terms of size/floor area but not necessarily offices and warehouses.

21) Also, advice that specific experience is in relation to medical/pharma warehouses and not offices per se as this component is highly specialized.

**Response:** Refer to response to question No. 20 above.

22) Please confirm that for international consultancy firms, VAT compliance certificate is not a mandatory requirement and a letter of association with an international firm (lead) and local sub-consultants is sufficient for condition 3 of Section 3 as is normal practise in all such consultancy projects.

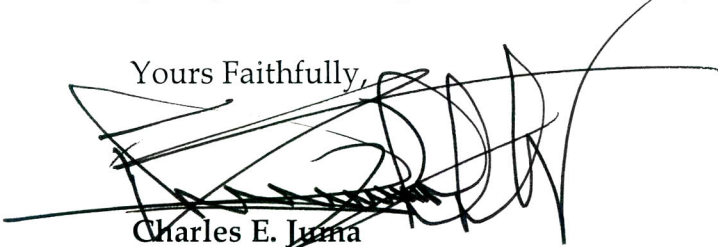
**Response:** The requirement for a valid Tax Compliance Certificate does not apply to international firms but to local firms only. Under section 3 (Specific mandatory requirements) No. 3: It is a requirement that all firms in the consortium must sign an agreement amongst themselves.

23) Please confirm that certificate of incorporation/registration is sufficient for international firms as is international norm in terms of clause 4 of Section3.

**Response:** Certificate of incorporation/ registration for international firms is adequate.

**NOTE:** Questions 1-16, 18-19: These questions entail project brief which will be availed in the Request For Proposals (RFP) document for bidders who will qualify after the Expression of Interest (EOI).

Yours Faithfully,



**Charles E. Juma**  
**Director Procurement**  
**For: Ag, Chief Executive Officer**